

### Housing and Mortgage Market Update

#### Washington Association of Money Managers

Washington, DC October 7, 2009

Frank E. Nothaft Chief Economist



### Housing Near Bottom, but Mortgage Defaults Rising

### Housing activity low

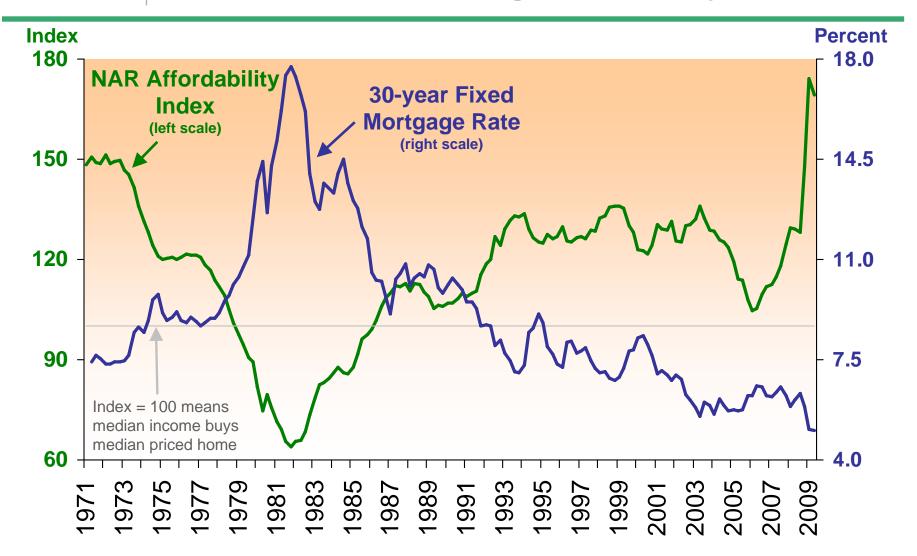
- Single-family construction is lowest since 1945
- In DC-NoVa, housing permits down about 75% from 2005
- Sales are near bottom; about a third are foreclosure sales
- U.S. house price measures up in 2<sup>nd</sup> quarter, but will likely decline through 2010

### Mortgage defaults rise

- Unemployment main trigger event for delinquency
- House price declines add to foreclosure risk
- Serious delinquency rates likely to rise further in 2009
- Subprime, Alt-A and Option ARMs drive DC-area foreclosures
- Making Home Affordable Is Very Important
  - Keeping families in homes is our long-term priority
  - Streamline refinance will help families lower monthly payment
  - Loan modifications are ramping up

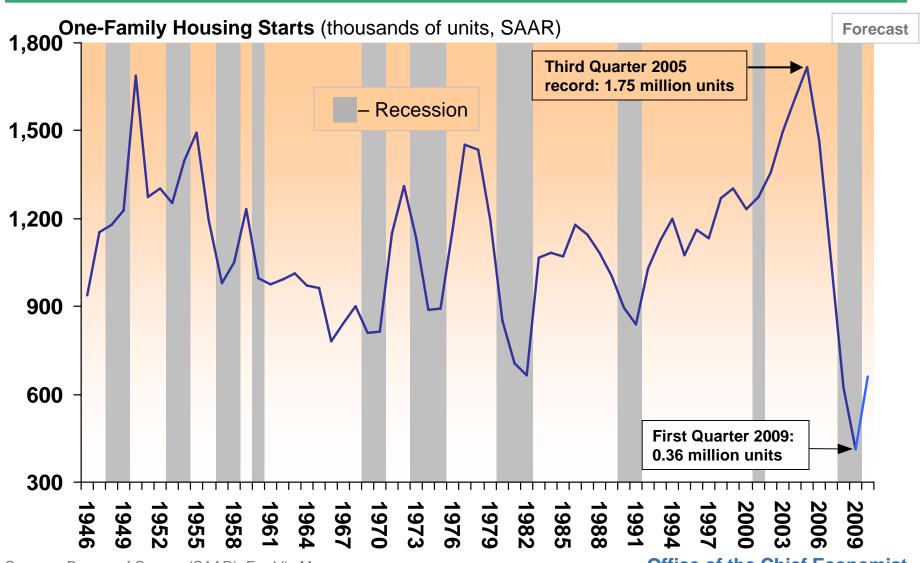


### Low Interest Rates and Falling Home Prices Have Increased Housing Affordability



Source: National Association of Realtors Composite Housing Affordability Index – (% of median priced home affordable on median income with conventional mortgage and 20% down); Freddie Mac Primary Mortgage Market Survey ®

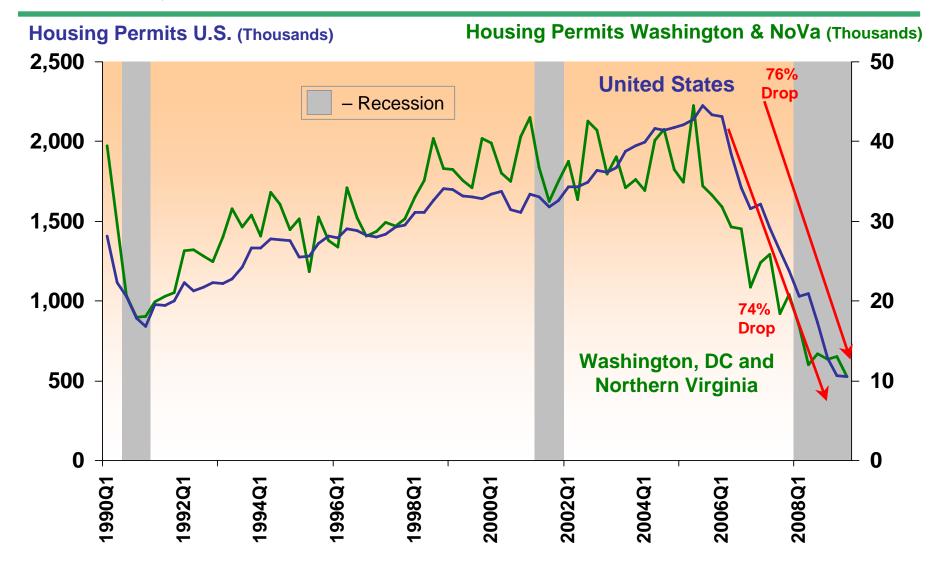




Sources: Bureau of Census (SAAR), Freddie Mac



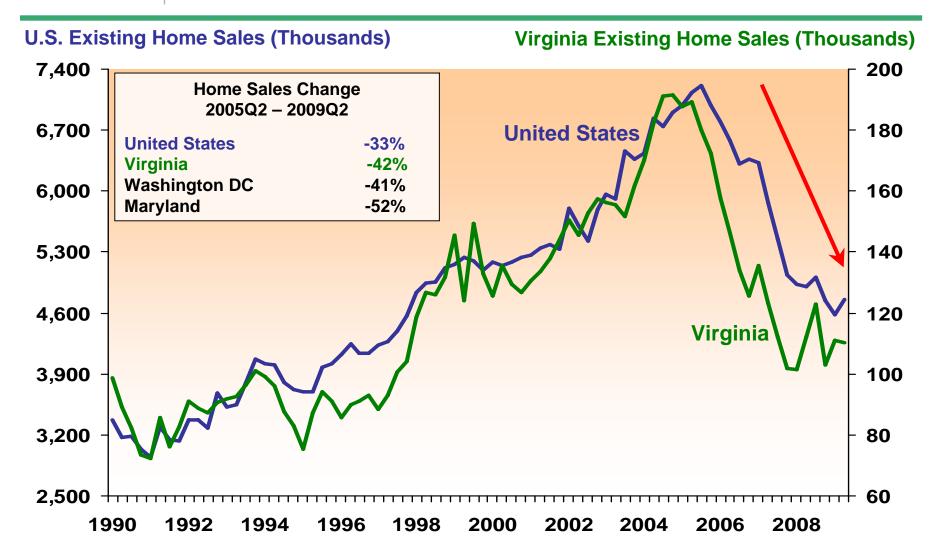
### **Building Permits Have Dropped in U.S. Over Last 4 Years**



Source: Bureau of Census ("Washington, DC and Northern Virginia" is the Washington-Arlington-Alexandria, DC-VA-MD-WV MSA)



### Existing Home Sales Down A Third in U.S. and More in DC Area during the Last Four Years



Source: National Association of Realtors (Existing Single-Family Houses, Apartment Condos & Co-ops)

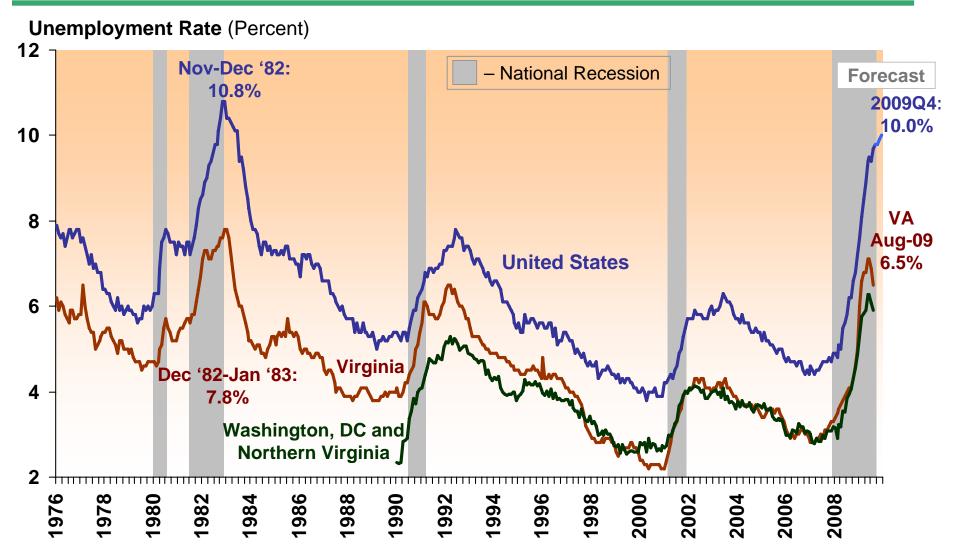


Hardship Reason	2007
Unemployment or curtailment of income	43.0%
Illness or Death in the Family	25.5%
Excessive obligation	16.2%
Marital difficulties	6.6%
Property problem or casualty loss	2.0%
Extreme hardship	0.4%
Inability to sell or rent property	1.7%
Employment transfer or military service	0.9%
All other reasons	3.7%

Source: Freddie Mac; data exclude delinquent loans in Louisiana and Mississippi due to hurricane effects. Data cover only prime conventional conforming loans.



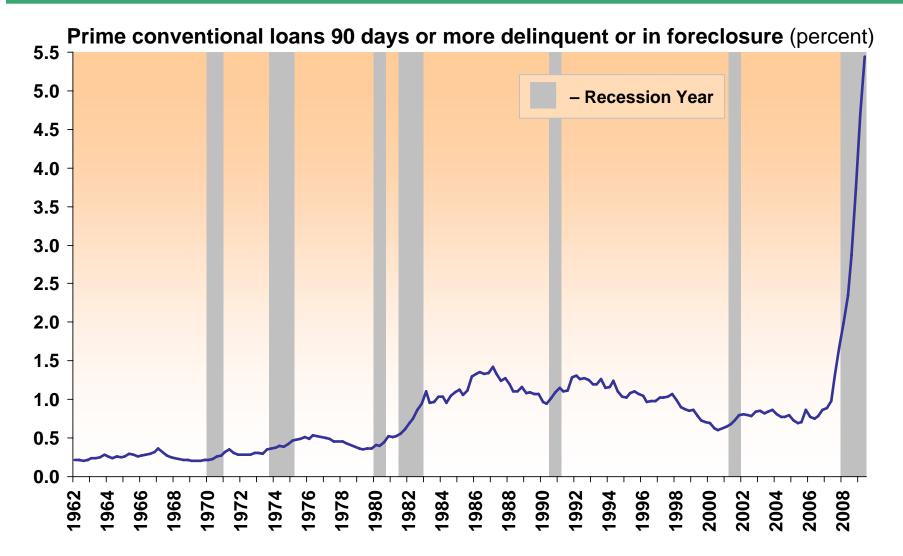
# U.S. Unemployment Rate Rose to 9.8% in September, the Highest in More Than 26 Years



Sources: U.S. Department of Labor, Freddie Mac ("Washington, DC and Northern Virginia" is the Washington-Arlington-Alexandria, DC-VA-MD-WV MSA)



### **Recent Default Experience Is Unlike Any Previous Business Cycle Since the 1930s**

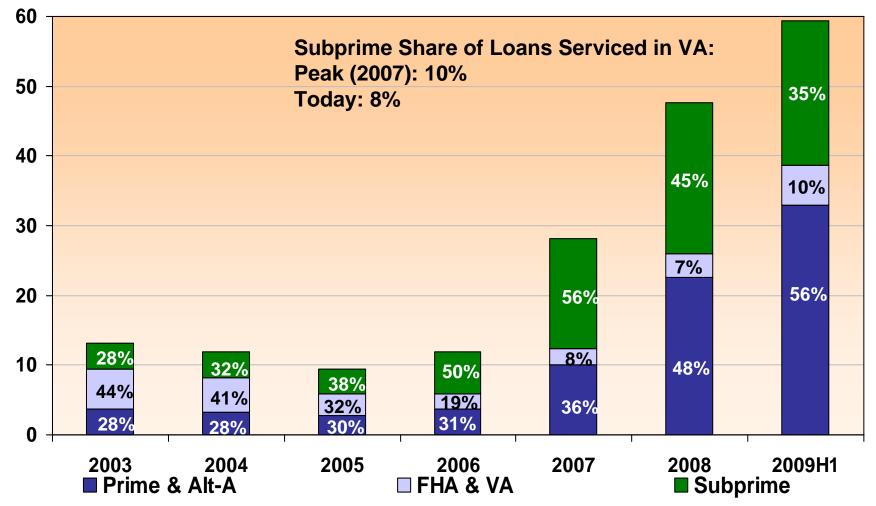


Source: National Bureau of Economic Research, Mortgage Bankers Association (Prime Conventional includes Alt-A).



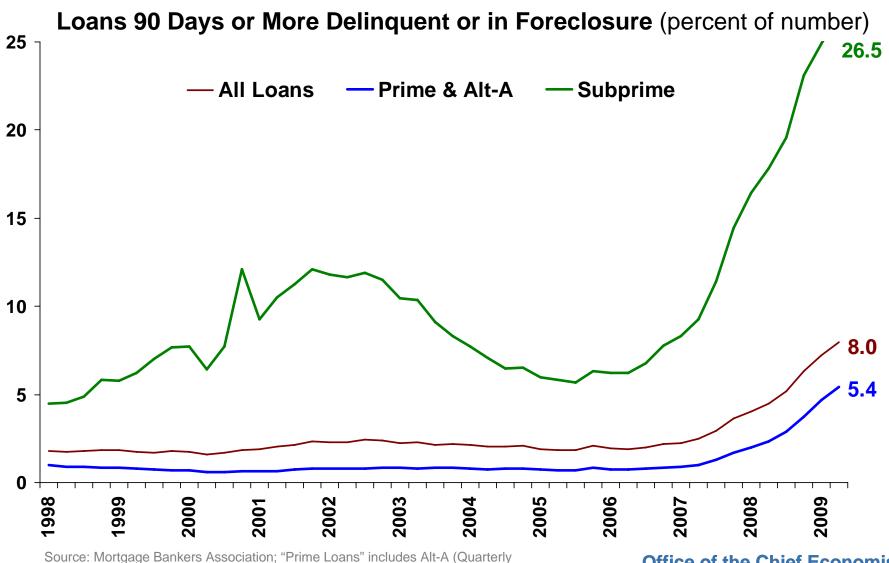
# Relative to Serviced Loans, Subprime Accounts for a Very Large Share of Virginia Foreclosures

Number of Foreclosures Started (Annual Rate in Thousands)



Source: Mortgage Banker's Association National Delinquency Survey (2003 is only for fourth quarter). Numbers adjusted for 85% coverage.

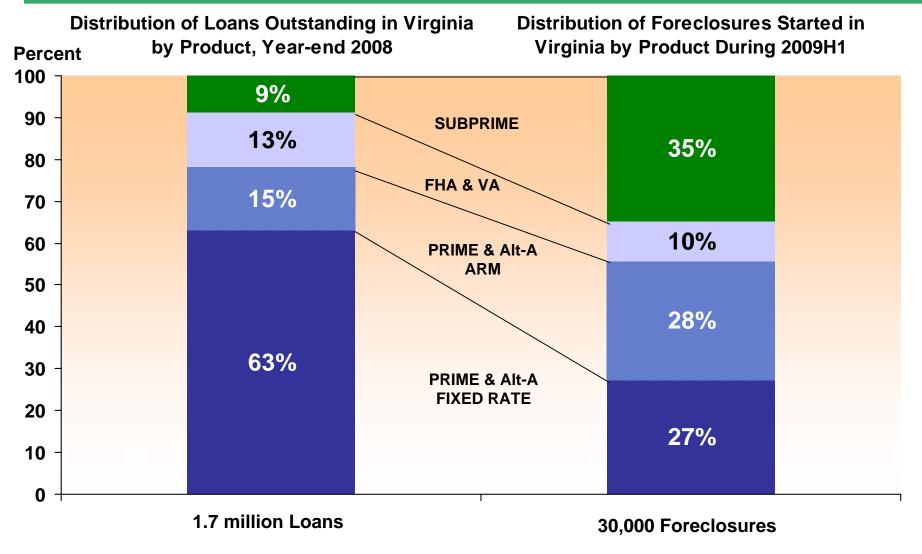
Freddie **Increasing Delinquencies, Especially Subprime** Mac We make home possible ®



data not seasonally adjusted;1998Q1-2009Q2).



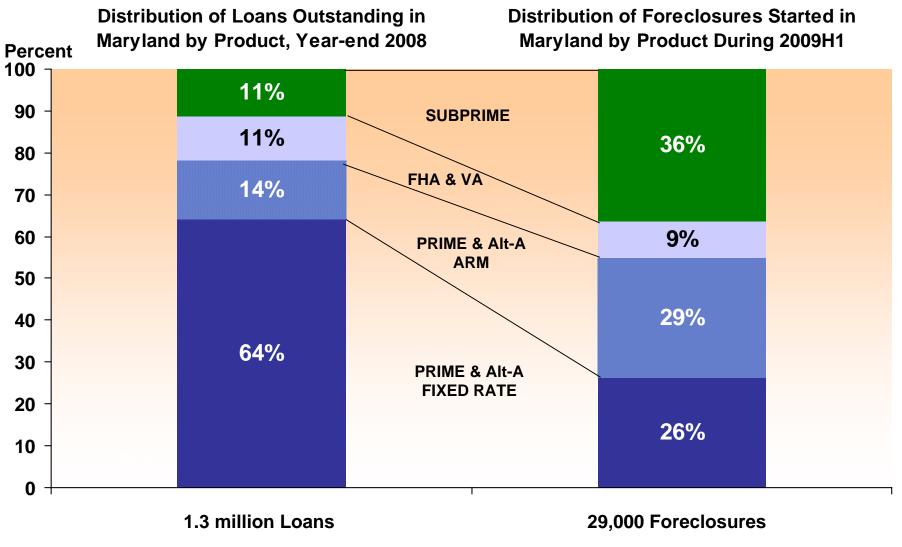
# Subprime, Alt-A ARMs, and Option ARMs Drive Foreclosures in Virginia



Source: Mortgage Banker's Association National Delinquency Survey. Numbers adjusted for 85% coverage. Office of the Chief Economist



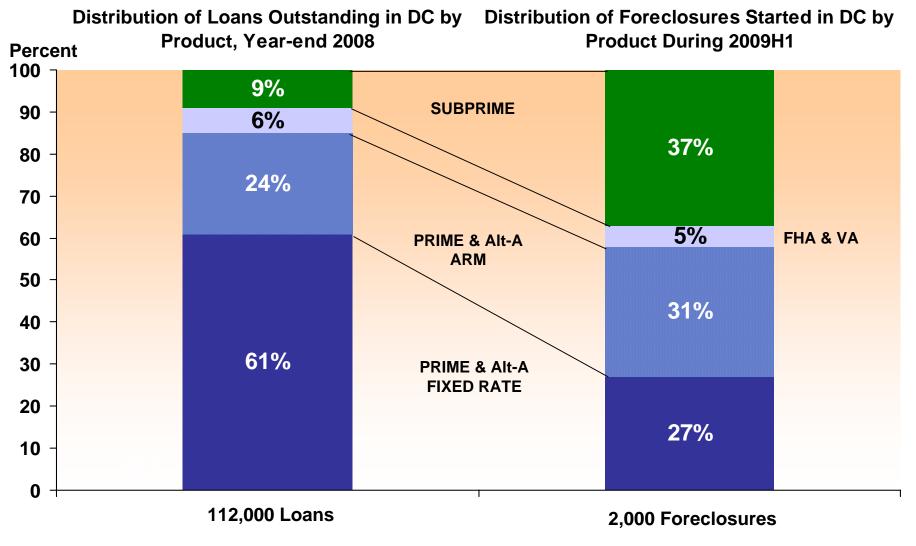
# Subprime, Alt-A ARMs, and Option ARMs Drive Foreclosures in Maryland



Source: Mortgage Banker's Association National Delinquency Survey. Numbers adjusted for 85% coverage. Office of the Chief Economist



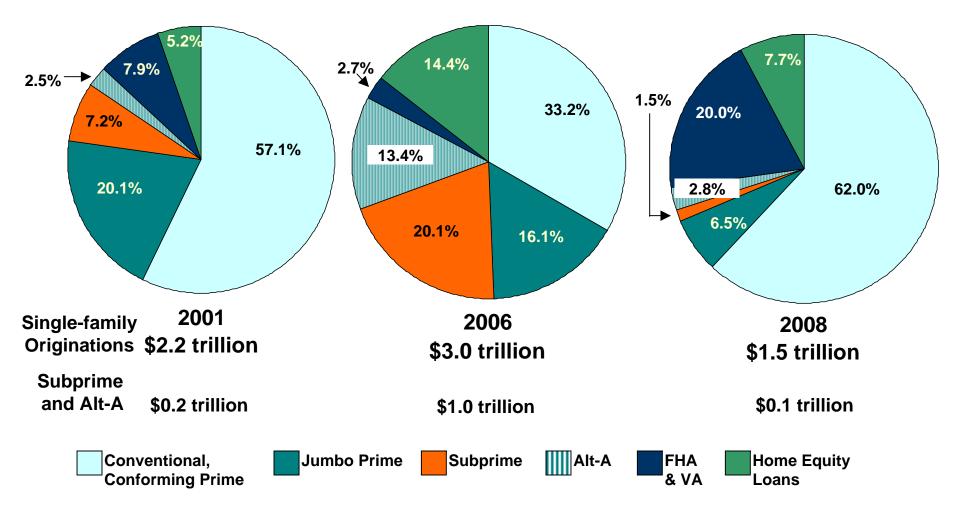
# Subprime, Alt-A ARMs, and Option ARMs Drive Foreclosures in DC



Source: Mortgage Banker's Association National Delinquency Survey. Numbers adjusted for 85% coverage. Office of the Chief Economist<sup>13</sup>



### Subprime and Alt-A Volume Quintupled 2001 to 2006, then Fell from 2006 to 2008



Source: Inside Mortgage Finance (by dollar amount)



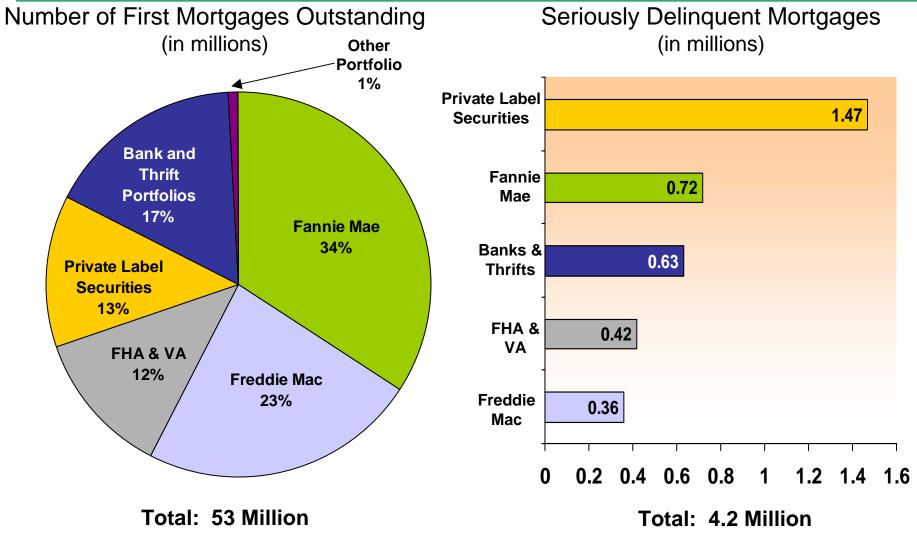
#### **GSE & GNMA Market Share Fell When Subprime Boomed;** Today GSEs & GNMA Are Main Source of Mortgage Funds

#### MBS Share Issuance (Percent of MBS Issuance) Annual (1985 – 2007) Quarterly (2008 - 2009) 90% Subprime, 3<sup>rd</sup> quarter 2009: Non-Traditional Conventional, Prime, Fixed-Rate 80% Lending Boom Lending Is Mainstay of Market (1985-2003) (2004-2007H1) FRE & FNM 70% 70% 60% Subprime Crisis, Private-label MBS 50% Collapse (2007H2-2009) 40% 30% **Ginnie Mae** 28% 20% 10% Private-Label 0% 2% 985 986 2006 988 966 **998** 1999 2000 2003 2004 2005 2008 Q2 989 066 992 993 995 2002 g 987 991 994 997 2001 2007 2008 Q1 **Q** 8 g δ 2008 2008 2009 2009 2009 Ginnie Mae — Private-Label — Freddie Mac and Fannie Mae

Source: Inside MBS & ABS (The 2008 Mortgage Market Statistical Annual - Volume II), Inside MBS & ABS (October 9, 2009).



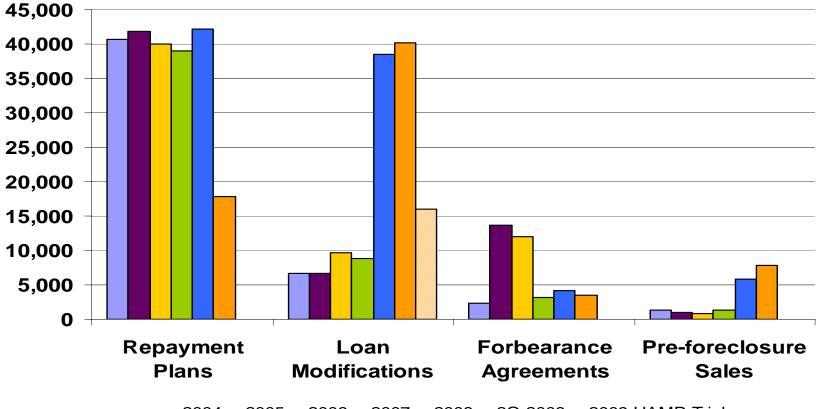
#### Private Label Securities Comprise 13% of Loans Outstanding but Over a Third of Problem Loans



Sources: FDIC, Freddie Mac, Fannie Mae, Mortgage Bankers Association, HUD, First American CoreLogic (LoanPerformance). Note: Data as of June 30, 2009. Seriously Delinquent loans were at least 90 days delinquent or in foreclosure. Components may not sum to 100% because of rounding. Freddie Mac and Fannie Mae figures include whole loans held in portfolio and in guaranteed securities outstanding.



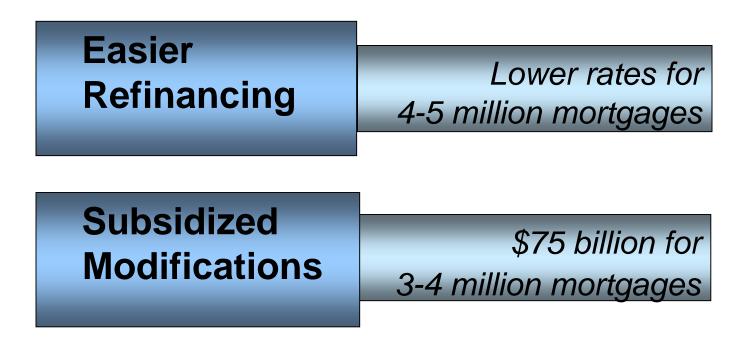
#### Single-Family Alternatives to Foreclosure



■ 2004 ■ 2005 ■ 2006 ■ 2007 ■ 2008 ■ 2Q 2009 ■ 2009 HAMP Trials



#### Making Home Affordable Has Two Main Components:





- Freddie Mac must own or guarantee
- Borrowers must be current over past 12 months
- LTVs up to 125% of current value
- Lenders generally will not have to re-underwrite
- Mortgage Insurance (MI): If Ioan has MI, same coverage must be maintained; if Ioan does not have MI then not required on greater than 80 percent LTV
- Conventional loans
- Must be originated by June 10, 2010



- \$75 billion to subsidize loan modifications
- Modifications will follow uniform guidelines
- Reduces monthly payments to a 31 percent debt-toincome ratio
- Provides financial incentives for servicers and borrowers to initiate and sustain modifications
- Each GSE responsible for modifying their own loans
- Fannie Mae is Program Administrator for Non-GSE modifications
- Freddie Mac is Compliance Agent for Non-GSE modifications





Office of the Chief Economist

### Where to Get More Information

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Contact us at chief\_economist@freddiemac.com

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